#### **media** x change

**FUTURES OF NEWS** 

#### MetricsXchange

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# MetricsXchange

MetricsXchange is the first of its kind digital benchmarking tool allowing members to compare digital metrics (revenue, audience and custom analytics) against their peers. Peer data is displayed anonymously.

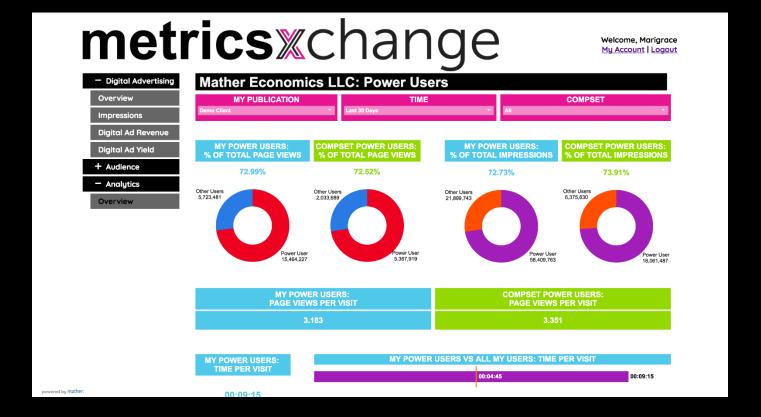
# Unique Characteristics

- Consistently defined and calculated metrics
- Low-weight asynchronous Listener<sup>TM</sup> tags
- Easy deployment
- Cool user interface
- Administrative access control
- No cost to members

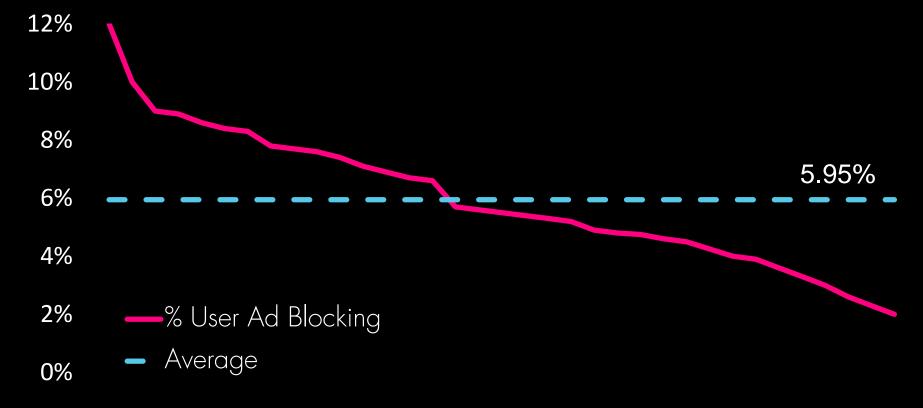
#### Metrics Provided

- Advertising Performance
- Audience Analytics
- User Behavior
- Calculated Metrics and Ratios
- Base Dimensions
- All of these metrics compared to peers

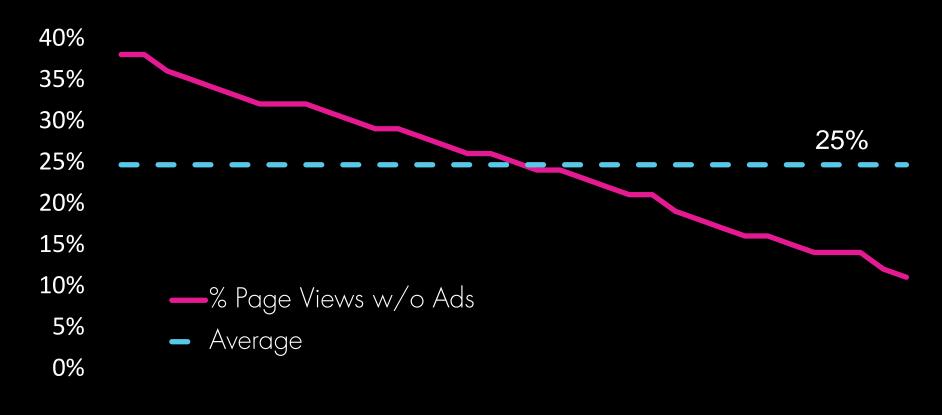
#### User Interface Access Control



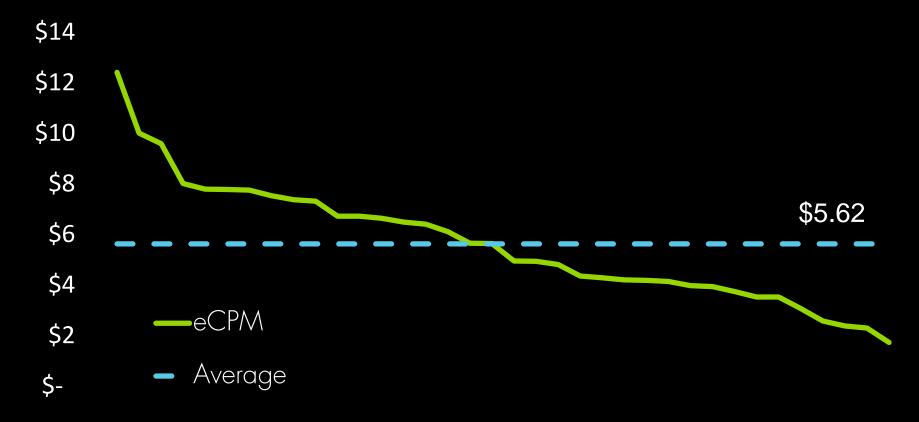
# Industry Variance: User Ad Blocking



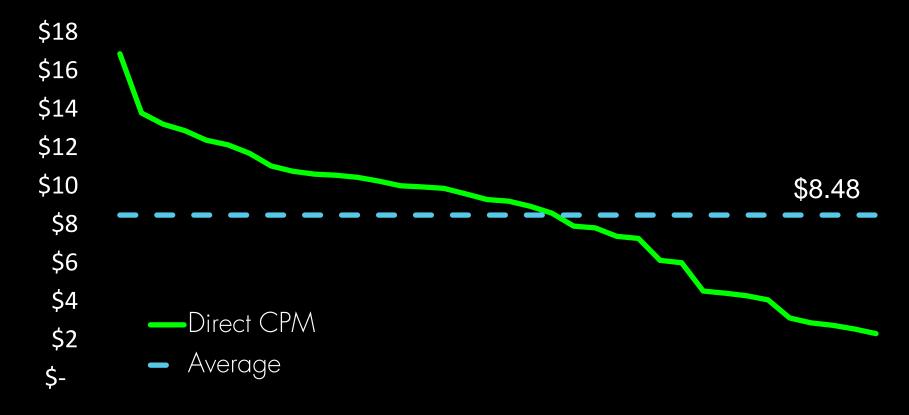
## Industry Variance: Page Ad Blocking



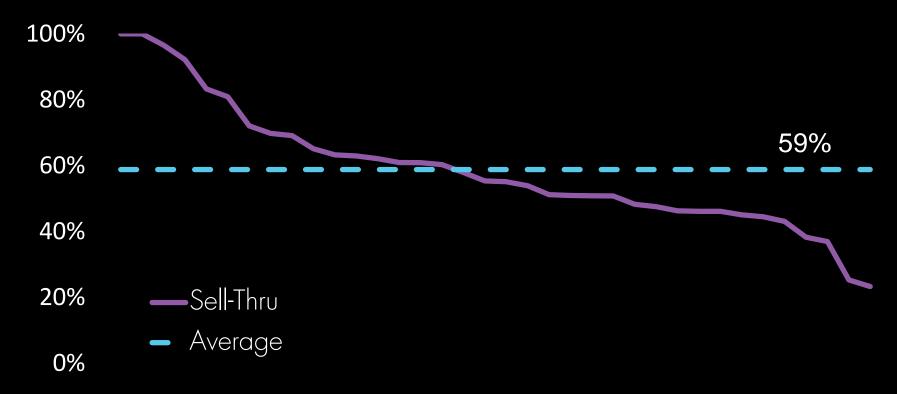
### Industry Variance: eCPM



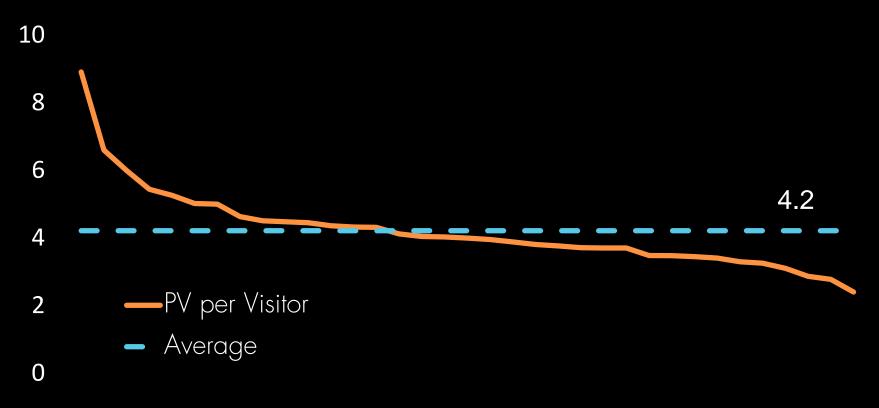
# Industry Variance: Direct CPM



# Industry Variance: Sell-Thru\*



# Industry Variance: PV per Visitor



## Listener Digital Data

- Designed for the publishing industry
- Connects advertising revenue and site traffic data by user and content
- Enables cross-functional analytics to grow revenue:
  - Advertising, Audience, and Content

# Onboarding

- 2 types of onboarding
  - Current listener clients
  - New metricsXchange participants
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# Questions?